





## Agenda



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# Luxembourg toolbox for alternative investments



#### Making the right choice

#### Luxembourg, the right place for your alternative investment funds

For many years, the Grand Duchy has been the main European centre for investment funds, second to the US only. The country is also equipped, from a regulatory and legal standpoint, to address the growing investors' focus on alternative investments, and is now one of the main alternative investment fund centres, attracting global investors and asset managers.

#### A large range of choices

The Luxembourg alternative investment toolbox proposes a large choice of regulations and legal forms. Understanding their key features and ensuring they fit your and your investors' needs. From high regulation to almost none, from corporate to contractual forms, from tax opaque to tax transparent structures, the initial set-up of your investment fund could be complex, but it will secure your structure for the coming years.

#### **Key considerations**

#### Investors

Who are you targeting?

Would your investors prefer tax transparent or opaque structures?

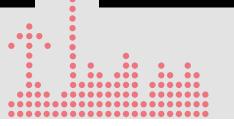
Do they request a supervised or regulated fund in order to comply with their investments' requirements?

What are their liquidity needs?

#### Investments

What is your investment policy?

How to structure a sustainable and efficient investment platform, compliant with latest global tax standards?

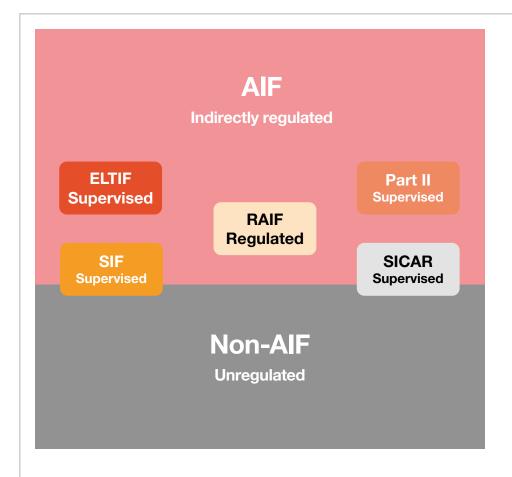


## Regulatory environment









### Supervised fund

The fund is subject to a specific law and the prospectus of the fund must be approved by the CSSF

## Regulated fund

The fund is subject to a specific law, but no approval of prospectus by the CSSF

### Unregulated fund

No specific law applicable, falls under the Luxembourg corporate law

## Indirectly regulated fund

The fund is subject to AIFMD rules applicable to the AIFM.

SIF and SICAR could not qualify as an AIF if there is only a single investor

#### AIF

The management company of the AIF shall comply with AIFMD and be supervised by an EU supervisory authority.

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Choosing the right regulation Investors Well Retail investors informed investors Investments in EU Supervised fund? long-term assets? YES YES NO NO Investment in Regulated fund capital at risk? **ELTIF** Part II YES YES NO NO Fall under the AIFMD **RAIF SICAR** SIF scope? YES NO **AIF** Non-AIF

## Regulation comparison



|                                  | Part II   | ELTIF            | SIF          | SICAR           | RAIF  | DAIE                | AIF                  |                      | Non-AIF              |  |  |
|----------------------------------|---|------------------|--------------|-----------------|---|---------------------|----------------------|----------------------|----------------------|--|--|
|                                  | Part II   | ELHF             | ЭІГ          | SICAR           |   | Corporate           | SCSp                 | Corporate            | SCSp                 |  |  |
| Legal framework                  |   |                  |              |                 |   |                     |                      |                      |                      |  |  |
| CSSF supervision                 |   | Yes              |              |                 |   | No                  |                      |                      |                      |  |  |
| Legal form                       | Corporate or contractual  |                  |              | Corporate       | Corporate or contractual                                | Corporate           | Contractual          | Corporate            | Contractual          |  |  |
| Multiple compartments            | Possible  |                  |              |                 |   | Not possible        |                      |                      |                      |  |  |
| Investments                      |   |                  |              |                 |   |                     |                      |                      |                      |  |  |
| Risk diversification             | Yes No  |                  |              | No              | Yes (except if<br>RAIF SICAR)                           | No                  |                      |                      |                      |  |  |
| Eligible assets                  | Unrestricted  | Long-term assets | Unrestricted | Capital at risk | Unrestricted<br>(except if RAIF<br>SICAR)               | Unrestricted        |                      |                      |                      |  |  |
| Investors and capita             | al accounts   |                  |              |                 |   |                     |                      |                      |                      |  |  |
| Eligible investors               | Retail Retail (with minimum investment threshold) Well informed investors |                  |              | S               | Professional investors Determined by local distribution |                     |                      | l distribution rules |                      |  |  |
| Capital                          | Variable / Fixed  |                  |              |                 |   | Fixed               | Determined by<br>LPA | Fixed                | Determined by LPA    |  |  |
| Minimum capital (in EUR million) | 1,25  | None             | 1,25         | 1               | 1,25  | Based on legal form | None                 | Based on legal form  | None                 |  |  |
| Share classes                    | Possible  |                  |              |                 |   |                     |                      |                      |                      |  |  |
| Dividend                         | No restriction within the minimum capital limit                           |                  |              |                 |   | Based on legal form | Determined by<br>LPA | Based on legal form  | Determined by<br>LPA |  |  |

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## Regulation comparison

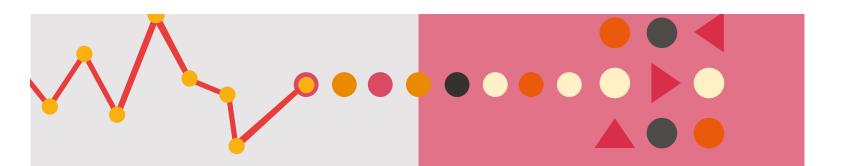


|                              | Part II  | ELTIF                                 | SIF                           | SICAR               | RAIF   | Alf   |  | Non-AIF                                     |  |  |
|------------------------------|--|---------------------------------------|-------------------------------|---------------------|--|---|--|---|--|--|
|                              | raitii   | ELIIF                                 | SIF                           | SICAN               |  | Corporate                                   | SCSp                                   | Corporate                                   | SCSp                                   |  |
| Distribution                 |  |                                       |                               |                     |  |   |  |   |  |  |
| EU passport                  |  | Yes to p                              | rofessional investors         | only if managed by  | an authorised EU Al  | an authorised EU AIFM                       |  |   | No                                     |  |
| Private placement            | Possible, depending on regulation of each jursidiction where the fund is distributed |                                       |                               |                     |  |   |  |   |  |  |
| Accounting and tax           | x  |                                       |                               |                     |  |   |  |   |  |  |
| Listing                      | Possible Possible, subject to sp   |                                       |                               | subject to specific | conditions   |   | ssible                                 |   |  |  |
| Filing of accounts with CSSF |  | Yes - filing w                        | vith CSSF                     |                     | No - filing with the financial regulator of the EU AIFM  |   |  | No  |  |  |
| NAV frequency                | Monhtly  |                                       | At least, once a year         |                     |  |   |  |   | No requirement                         |  |
| Accounting framework         |  | Lux GAAP or IFRS as adopted by the EU |                               |                     | Lux GAAP or<br>IFRS as adopted<br>by the EU (or<br>any GAAP, in<br>accordance with<br>LPA, for SCSp) | Lux GAAP or<br>IFRS as adopted<br>by the EU | Any GAAP, in<br>accordance<br>with LPA | Lux GAAP or<br>IFRS as adopted<br>by the EU | Any GAAP, in<br>accordance with<br>LPA |  |
| Audit requirement            |  | Yes                                   |                               |                     |  |   |  | Based on legal form and size                | Determined by LPA                      |  |
| Consolidation exemption      |  | Yes                                   |                               |                     |  | No  | Determined by LPA                      | No  | Determined by LPA                      |  |
| Taxation                     |  | Subscription tax Tax exempt           |                               |                     | Subscription tax   | General tax regime                          | Tax<br>transparent                     | General tax regime                          | Tax transparent                        |  |
| Compulsory service providers |  |                                       |                               |                     |  |   |  |   |  |  |
| AIFM                         | Re   | quired                                | Required (unless if qualify a |                     | Required   |   |  | Not required                                |  |  |
| Depositary bank              |  |                                       | Required                      |                     |  |   |  | Not required                                |  |  |

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## Legal form comparison

|   |                             |   | Corporate form              | Contractual form                                  |                                      |                                       |  |  |
|---|-----------------------------|---|-----------------------------|---|--------------------------------------|---------------------------------------|--|--|
|   | SA                          | SCA   | Sarl                        | scs   | SCSp                                 | FCP                                   |  |  |
| Constitution  |                             | Full published notaria                            | al deed                     | Private or notarial deed, with published extract  |                                      | Full published management regulations |  |  |
| Legal personality                                       |                             |   | Yes                         |   | No                                   |                                       |  |  |
| Minimum capital<br>(in EUR)                             | 30,000 12,000               |   |                             | None  |                                      | 1,250,000                             |  |  |
| Contribution in cash or in kind                         | Allowed                     |   |                             |   |                                      |                                       |  |  |
| Transfer of shares                                      | Freely<br>transferrable     | Transferrable                                     | e, upon conditions          | Determined  | Determined by management regulations |                                       |  |  |
| Partners/Shareholders                                   | At least 1                  | At least 2 (GP + LP)                              | 1 to 100                    | At least 2  | At least 1                           |                                       |  |  |
| Financial liability                                     | Limited to the contribution | LP (limited to the contribution) & GP (unlimited) | Limited to the contribution | LP (limited to the contribution) & GP (unlimited) |                                      | Limited to the contribution           |  |  |
| Governing body  | Board of directors          | GP  | Board of managers           | GP  |                                      | Management company                    |  |  |
| Filing of accounts with<br>Luxembourg Trade<br>Register |                             | Yes   |                             | Yes if all GPs are SA/SCA/Sarl                    | ı                                    | No                                    |  |  |



## Spotlight on RAIFs and SCSps

## How we can help



Number of active RAIFs

December 2017

295

December 2018

567

December 2019

September 2020

1,123

December 2017
1,675

December 2018
2,471

April 2020
3,416

September 2020
4,222

Source: RCSL official liste de RAIF, Staus at 14.04.2020 and PwC analysis

Source: RCSL official liste de RAIF, Staus at 14.04.2020, Source: RCSL - Statistiques de dépôt, PwC analysis

Launched in 2016, the Reserved Alternative Investment Fund (RAIF), is a flexible, multipurpose alternative investment fund. This AIFMD-compliant and non-supervised by the CSSF product can be marketed quickly.

Launched in 2013, the SCSp (Luxembourg special limited partnership, Société en Commandite Spéciale), is the Luxembourgish equivalent of the Anglo-Saxon LP, successful for Alternative investments.

From the set-up of the structure and throughout its entire life cycle, we're by your side at each stage.

### Strategy and market analysis

- In-depth market analysis
- Definition of your strategic targets
- Design of a strategic roadmap
- Service provider selection

#### **Global Fund Distribution**

- Distribution strategy and set-up
- Advice on local EU rules for cross-border distribution
- Compliance with reporting related to distribution
- Distributor due diligence
- Publication requirements

#### **Fund Structuring**

- Regulation choice and fund structuring
- Fund documentation and set-up process
- Tax product design and choice of the legal structure
- Tax advice and monitoring of targeted portfolio taxation

#### Accounting and reporting

- Corporate tax compliance and accounting
- Tax information reporting
- Periodical reports and financial statements
- Corporate secretary

#### Other services

- Audit
- Risk assurance and controls report
- ESG & sustainability

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## Glossary



#### **AIF**

Alternative Investment Fund, as prescribed by AIFMD

#### **AIFM**

Alternative Investment Fund Manager

#### **AIFMD**

Alternative Investment Fund Manager Directive

#### **ELTIF**

European Long Term Investment Fund

#### **FCP**

Fonds Commun de Placement

#### **GP/LP**

General Partner/Limited Partner

#### LPA

Limited Partnership Agreement

#### **PART II**

Investment fund regulated by the 2010 Law

#### **Professional investors**

Investors with the meaning of Annex II to the Directive 2004/39/ EC

#### **RAIF**

Reserved Alternative Investment Fund

#### SA

Société Anonyme

#### Sarl

Société à Responsabilité Limitée

#### **SCS**

Société en Commandite Simple (limited partnership)

#### SCSp

Société en Commandite Spéciale (special limited partnership)

#### **SCA**

Société en Commandite par Actions (corporate partnership)

#### **SICAR**

Société d'Investissement en Capital à Risque – Investment Company in Capital at Risk

#### SIF

Specialised Investment Fund

#### **Well informed investors**

Institutional or professional investors, or any other investors investing at least 125.000€

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