







## Agenda



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# Luxembourg toolbox for alternative investments



#### Making the right choice

### Luxembourg, the right place for your alternative investment funds

For many years, the Grand Duchy has been the main European centre for investment funds, second to the US only. The country is also equipped, from a regulatory and legal standpoint, to address the growing investors' focus on alternative investments, and is now one of the main alternative investment fund centres, attracting global investors and asset managers.

#### A large range of choices

The Luxembourg alternative investment toolbox proposes a large choice of regulations and legal forms. Understanding their key features and ensuring they fit your and your investors' needs. From high regulation to almost none, from corporate to contractual forms, from tax opaque to tax transparent structures, the initial set-up of your investment fund could be complex, but it will secure your structure for the coming years.

#### **Key considerations**

#### Investors

Who are you targeting?

Would your investors prefer tax transparent or opaque structures?

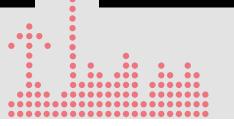
Do they request a supervised or regulated fund in order to comply with their investments' requirements?

What are their liquidity needs?

#### Investments

What is your investment policy?

How to structure a sustainable and efficient investment platform, compliant with latest global tax standards?

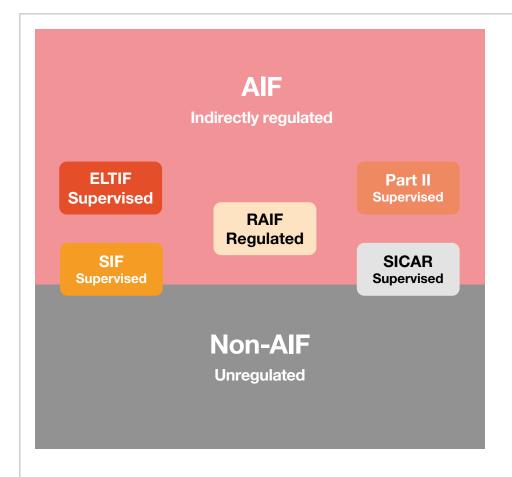


## Regulatory environment









## Supervised fund

The fund is subject to a specific law and the prospectus of the fund must be approved by the CSSF

## Regulated fund

The fund is subject to a specific law, but no approval of prospectus by the CSSF

## Unregulated fund

No specific law applicable, falls under the Luxembourg corporate law

## Indirectly regulated fund

The fund is subject to AIFMD rules applicable to the AIFM.

SIF and SICAR could not qualify as an AIF if there is only a single investor

#### AIF

The management company of the AIF shall comply with AIFMD and be supervised by an EU supervisory authority.

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Choosing the right regulation Investors Well Retail investors informed investors Investments in EU Supervised fund? long-term assets? YES YES NO NO Investment in Regulated fund capital at risk? **ELTIF** Part II YES YES NO NO Fall under the AIFMD **RAIF SICAR** SIF scope? YES NO **AIF** Non-AIF

# Regulation comparison

	Dord II	ELTIF	SIF	CICAD	CAR RAIF	AIF		Non-AIF		
	Part II	ELIIF	SIF	SICAR		Corporate	SCSp	Corporate	SCSp	
Legal framework										
CSSF supervision		Yes	;			No				
Legal form	Corporate or contractual			Corporate*	Corporate or contractual	Corporate	Contractual	Corporate	Contractual	
Multiple compartments	Possible					Not possible				
Investments										
Risk diversification	Yes No				Yes (except if RAIF SICAR)	No				
Eligible assets	Unrestricted	Long-term assets	Unrestricted	Capital at risk	Unrestricted (except if RAIF SICAR)	Unrestricted				
Investors and capita	Investors and capital accounts									
Eligible investors	Retail (with minimum investment threshold)  Retail (with minimum Well informed investors			3	Professional investors Determined by local distribution ru			I distribution rules		
Capital	Variable / Fixed				Fixed	Determined by LPA	Fixed	Determined by LPA		
Minimum capital (in EUR million)	1,25	None	1,25	1	1,25	Based on legal form	None	Based on legal form	None	
Share classes	Possible									
Dividend	No restriction within the minimum capital limit					Based on legal form	Determined by LPA	Based on legal form	Determined by LPA	

<sup>\*</sup> SICARs can also be established in the form of a special limited partnership.

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# Regulation comparison

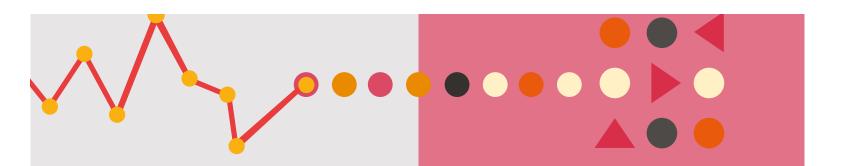


	Part II	ELTIF	SIF	SICAD	CAR RAIF	AIF		Non-AIF	
	Part II	ELIIF	ЭІГ	SICAN		Corporate	SCSp	Corporate	SCSp
Distribution									
EU passport		Yes to p	orofessional investors	s only if managed by	an authorised EU A	JFM		No	
Private placement			Possible, dep	ending on regulation	n of each jursidiction	where the fund is d	istributed		
Accounting and ta	x								
Listing	Possible Possible, subject to specific			conditions		ssible			
Filing of accounts with CSSF	Yes - filing with CSSF			No - filing with the financial regulator of the EU AIFM			No		
NAV frequency	Monhtly	Monhtly At least, once a year						No requirement	
Accounting framework	Lux GAAP or IFRS as adopted by the EU			LuxGAAP or IFRS as adopted by the EU (or deemed equivalent GAAP (e.g. USGAAP) for SCSp)	Lux GAAP or IFRS as adopted by the EU	LuxGAAP, IFRS as adopted by the EU or deemed equivalent GAAP (e.g. USGAAP)	Lux GAAP or IFRS as adopted by the EU	Any GAAP, in accordance with LPA	
Audit requirement	Yes							Based on legal form and size	Determined by LPA
Consolidation exemption	Yes				No	Determined by LPA	No	Determined by LPA	
Taxation	Subscription tax Tax exempt			Subscription tax	General tax regime	Tax transparent	General tax regime	Tax transparent	
Compulsory service providers									
AIFM	Re	Required (unless if the fund does not qualify as an AIF)  Required Required				Not required			
Depositary bank	Required					Not required			

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# Legal form comparison

			Corporate form	Contractual form				
	SA	SCA	Sarl	scs	SCSp	FCP		
Constitution		Full published notaria	al deed	Private or notarial deed	Full published management regulations			
Legal personality			Yes		No			
Minimum capital (in EUR)	30,000 12,000			None		1,250,000		
Contribution in cash or in kind	Allowed							
Transfer of shares	Freely transferrable	Transferrable	e, upon conditions	Determined	Determined by management regulations			
Partners/Shareholders	At least 1	At least 2 (GP + LP)	1 to 100	At least 2	At least 1			
Financial liability	Limited to the contribution	LP (limited to the contribution) & GP (unlimited)	Limited to the contribution	LP (limited to the contribution) & GP (unlimited)		Limited to the contribution		
Governing body	Board of directors	GP	Board of managers	G	P	Management company		
Filing of accounts with Luxembourg Trade Register		Yes		Yes if all GPs are SA/SCA/Sarl	ı	No		



## Spotlight on RAIFs and SCSps

## How we can help



Number of active RAIFs

December 2017

295

December 2018

567

December 2019

September 2020

1,123

December 2017
1,675

December 2018
2,471

April 2020
3,416

September 2020
4,222

Source: RCSL official liste de RAIF, Staus at 14.04.2020 and PwC analysis

Source: RCSL official liste de RAIF, Staus at 14.04.2020, Source: RCSL - Statistiques de dépôt, PwC analysis

Launched in 2016, the Reserved Alternative Investment Fund (RAIF), is a flexible, multipurpose alternative investment fund. This AIFMD-compliant and non-supervised by the CSSF product can be marketed quickly.

Launched in 2013, the SCSp (Luxembourg special limited partnership, Société en Commandite Spéciale), is the Luxembourgish equivalent of the Anglo-Saxon LP, successful for Alternative investments.

From the set-up of the structure and throughout its entire life cycle, we're by your side at each stage.

### Strategy and market analysis

- In-depth market analysis
- Definition of your strategic targets
- Design of a strategic roadmap
- Service provider selection

#### **Global Fund Distribution**

- Distribution strategy and set-up
- Advice on local EU rules for cross-border distribution
- Compliance with reporting related to distribution
- Distributor due diligence
- Publication requirements

#### **Fund Structuring**

- Regulation choice and fund structuring
- Fund documentation and set-up process
- Tax product design and choice of the legal structure
- Tax advice and monitoring of targeted portfolio taxation

#### Accounting and reporting

- Corporate tax compliance and accounting
- Tax information reporting
- Periodical reports and financial statements
- Corporate secretary

#### Other services

- Audit
- Risk assurance and controls report
- ESG & sustainability

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## Glossary



#### **AIF**

Alternative Investment Fund, as prescribed by AIFMD

#### **AIFM**

Alternative Investment Fund Manager

#### **AIFMD**

Alternative Investment Fund Manager Directive

#### **ELTIF**

European Long Term Investment Fund

#### **FCP**

Fonds Commun de Placement

#### **GP/LP**

General Partner/Limited Partner

#### LPA

Limited Partnership Agreement

#### **PART II**

Investment fund regulated by the 2010 Law

#### **Professional investors**

Investors with the meaning of Annex II to the Directive 2004/39/ EC

#### **RAIF**

Reserved Alternative Investment Fund

#### SA

Société Anonyme

#### Sarl

Société à Responsabilité Limitée

#### **SCS**

Société en Commandite Simple (limited partnership)

#### SCSp

Société en Commandite Spéciale (special limited partnership)

#### **SCA**

Société en Commandite par Actions (corporate partnership)

#### **SICAR**

Société d'Investissement en Capital à Risque – Investment Company in Capital at Risk

#### SIF

Specialised Investment Fund

#### **Well informed investors**

Institutional or professional investors, or any other investors investing at least 125.000€

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